

## FACT SHEET

# PEOPLESCOUT MSP SOLUTIONS

## BOOSTED BY TECHNOLOGY. FUELED BY CULTURE. ENERGIZED BY DIVERSITY.

A Managed Services Provider (MSP) program is an impactful way for employers to manage all or part of their contingent workforce. For nearly two decades, PeopleScout MSP solutions have empowered organizations to efficiently source, engage, fulfill, measure and manage specialized contingent workers and externally sourced labor with strong program governance and integrity.

PeopleScout MSP solutions support temporary, temp-to-hire, direct hire, direct sourcing, independent contractor (1099) administration, statement of work engagements and other complex services across all skill categories and geographies—managing the contingent staffing lifecycle from requisition through invoicing and payment. By establishing and following consistent processes, PeopleScout MSP helps organizations stay compliant with all labor regulations and requirements.

By partnering with leading Vendor Management Systems (VMS), PeopleScout MSP provides talent analytics and reporting on metrics, trends and market intelligence around your contingent workforce to inform better decision-making.

At PeopleScout, we combine expertise in staffing and supplier management with a technology-bolstered, culture-driven, and diversity-focused partnership approach that will move your business forward.



**HRO** TODAY Baker's Dozen  
Customer Satisfaction Ratings  
MANAGED SERVICE PROGRAMS  
2023 Winner

## THE PEOPLESCOUT DIFFERENCE

Every MSP provider claims they can achieve cost reduction and compliance. Unlike other providers, PeopleScout's high-touch MSP partnerships delivers consultative insights and creative problem-solving that challenges the status quo.

That's why we've ranked in all categories for customer satisfaction in HRO Today's MSP Baker's Dozen 14 times.

## BOOSTED BY TECHNOLOGY

Our MSP team is experienced in partnering with leading Vendor Management System (VMS) technologies so you can continue to leverage your existing investment. Plus, Affinix™, our proprietary talent technology platform integrates with any VMS technology. With Affinix Analytics you get interactive dashboards that provide real-time data on supplier performance, spend and worker management for a holistic view of your contingent workforce program. Plus, AI and machine learning bring in market intelligence and competitive benchmarking to best position your brand.

## FUELED BY CULTURE

PeopleScout MSP teams will immerse themselves in your culture as proactive partners and strategic advisors. As an extension of your internal team, we focus on customizing our processes, so they align with your business needs, roadmap goals, culture and DE&I initiatives. Our high-touch approach means that whether we're establishing supplier relationships on your behalf or hand-picking them from our network, we recommend suppliers based on your culture and specific talent requirements—never simply to increase spend.

## ENERGIZED BY DIVERSITY

We partner with you to understand your internal diversity, equity and inclusion (DE&I) goals and implement a supplier SLA to support your initiatives. Over 30% of our supplier community is certified diverse, including payroll suppliers for your pre-identified contingent labor. Many of these suppliers have capabilities for sourcing niche labor verticals to ensure that your diversity exposure and spend requirements are met. Whether you want to hire more women, support veterans or increase cultural diversity, PeopleScout aligns, tracks and reports on each supplier to support your business.

## SURPASSING SLAs FOR DIVERSE SPEND

As your MSP, monitoring SLAs with suppliers ensures continued performance, compliance and visibility into spend. We consistently meet or exceed our supplier SLAs. The following are just a few examples of what we've achieved for our MSP clients:

### MULTINATIONAL FOOD PROCESSOR

Diversity SLA:

15%

Actual Performance Results:

50%

### GLOBAL FACILITIES MANAGEMENT PROVIDER

Diversity SLA:

50%

Actual Performance Results:

100%

### MANUFACTURER

Diversity SLA:

15%

Actual Performance Results:

38%

### DON'T TAKE OUR WORD FOR IT

"Every year since the inception of the MSP Baker's Dozen, PeopleScout has earned its place as an industry leader through its innovative and consultative approach to MSP. PeopleScout has and continues to be one of only a few top choices in the market for this holistic approach to workforce services."

– Elliot Clark, CEO and Chairman of SharedXpertise and HRO Today